

We are a full-service business sales and acquisitions firm, helping owners of privately-held companies sell their businesses for the highest possible value. We offer clients an unmatched level of experience, transactional expertise, professionalism and personal attention and work on a success-fee basis, with no up-front cost to sellers.

WHO WE SERVE

Clients with
Annual Revenue Between
\$5M-\$50M



Manufacturing



Business Services



Distribution



e-Commerce

OUR SERVICES

MERGERS AND ACQUISITIONS ADVISORY

We serve as 'deal quarterback' driving and closing transactions. We prepare a detailed business presentation package and execute a customized marketing strategy, confidentially presenting the business to qualified buyers.

OPINIONS OF VALUE

We utilize several market-based valuation methodologies including market comparables, multiple of discretionary earnings and discounted cash flow to determine probable selling price and terms.

BUSINESS CONSULTING

We engage 1-3 years ahead of a potential sale to help business owners improve 'sellability' as well as maximize transaction value when the owners and business are ready to sell.

RECENTLY COMPLETED TRANSACTIONS

Global Lifestyle E-Commerce Brand

Sold for over \$100M to Private Equity Buyer



Aerospace Manufacturer

Sold to Private Buyer



Label Manufacturer

Sold to Private Buyer



Environmental Consulting Firm

Sold to Private Equity Buyer



Creative Agency

Sold to Strategic Buyer



Commercial Paving Company

Sold to Strategic Buyer



Kevin Berson has 25 years of professional experience with Technicolor, Arthur Andersen and Kinected, a strategic consulting firm Kevin founded in 2014. Kevin received his BA from UCLA, MBA from the Marshall School at USC, and is a Certified Business Intermediary (CBI), a Merger & Acquisition Master Intermediary (M&AMI), and a licensed Broker through the CA Bureau of Real Estate. Kevin lives in Sherman Oaks with his wife and two sons and loves spending time outdoors traveling, hiking and playing tennis.